## BSB42415

# Certificate IV in Marketing and Communication



Career Training Institute (CTI) is offering a 2020 enrolment opportunity for students wishing to further their career opportunities by undertaking BSB42415 Certificate IV in Marketing and Communication.

This qualification is suited to those who need to use well developed marketing and communication skills and have a broad knowledge base in a variety of contexts. Individuals in these roles apply solutions to a defined ranges of unpredictable problems and analyse and evaluate information from a variety of sources. They may provide leadership and guidance to others with some limited responsibility for the output of others, however they typically report to more senior practitioners.



## **ROUND THE CLOCK ACCESS**

Access your course material any time and anywhere at your convenience.



## ONE ON ONE TRAINER SUPPORT

Personalised trainer support by phone, email and messaging to help maximise your potential.



### **FLEXIBLE LEARNING**

Online delivery so you can **self-direct your learning.** 



#### **SET MILESTONES**

Scheduled milestones and reminders to help keep you **on track to success.** 

#### **Course structure**

To graduate from this course, students are required to complete twelve units: five core unit plus seven electives. The following units in this course have been selected by CTI after investigation informed by engagement with industry.

## **Units of Competency**

Develop product knowledge
Promote products and services
Undertake marketing activities
Profile the market
Conduct market research
Analyse consumer behaviour
Articulate, present and debate ideas
Apply digital solutions to work processes
Apply marketing communications across a convergent industry
Develop and apply knowledge of marketing communication industry
Coordinate implementation of customer service strategies
Make a presentation

Students graduating from this course will be equipped with a range of skills to work in business related roles such as administration officer, marketing assistant and customer service representative.

## **Entry requirements**

There are no specific entry requirements, but it is expected that students will have the ability and aptitude commensurate with completing a secondary school education.

On enrolment, students will be given access to their course on the CTI Learning Management system. Prior to course commencement students are required to complete a Language, Literacy and Numeracy test.

#### **Duration**

The course is designed to be completed over a period of 16 months.

For the 2020 enrolment intake, the student has until 30 September 2021 to complete the course, which allows some flexibility. A schedule for the completion of each unit will be established by CTI, and it is expected that students will commit to comply with this schedule.

If the course is not completed by the end of the enrolment period, the student will be required to enrol for an additional period at full new enrolment cost.

#### **Course Fees**

The total cost of enrolment in BSB42415 Certificate IV in Marketing and Communication in 2020 will be \$2,400.00 This enrolment will conclude on 30 September 2021.

Course fees are GST free.

Clients will be charged 50% (\$1,200.00) at course commencement and will be charged for the remaining 50% (\$1,200.00) after six months.



## **HOW TO APPLY**

Applications open on 1 December 2019 and close on 31 March 2020.

An online application is available from www.careertraining.edu.au under the Postgraduate tab.

Early applicants will be given access to the Learning Management System from mid-January.

#### Find out more

T: 1300 284 111

E: info@careertraining.edu.au

W: www.careertraining.edu.au